



CAMBIASO & FERRARI
ABOGADOS



Established in 2007 and based in the City of Buenos Aires, **Cambiaso & Ferrari**, our firm provides its clients with comprehensive legal corporate services, rendering specialized and integral advice on corporate and M&A matters in different industries, such as: commercial aviation, tourism, technology, biotech, textile, pharmaceutical industry, wine market, agribusiness, gastronomy industry, real estate, renewal energy, financial services, and oil & gas, among others.

We work with management teams, shareholders and business owners, providing them strong legal advice adjusted to the timing and efficiency required by our clients to run their business swiftly in a very complex business environment, in Argentina and in cross-border transactions.

OUR SERVICES

CORPORATE LAW - MERGERS & ACQUISITIONS

We provide comprehensive legal support in the field of Corporate Law - Mergers & Acquisitions. Our expertise extends to advising both local and international clients on corporate and contractual matters. Through our team of experts, we have provided legal assistance to a diverse range of sectors, including service companies, pharmaceutical firms, real estate developments, wineries, technology-driven enterprises, agro-industrial ventures, and heavy industries.

We have a strong track record in providing legal guidance to foreign companies in the initial stages of investment structuring and business establishment in Argentina, particularly within the realm of start-ups. Our involvement has been pivotal in significant acquisition transactions, representing both buyers and sellers. At every step, our commitment is to offer strategic and effective legal solutions to ensure success and security in all corporate transactions and operations.



THE CORPORATE TEAM

Our **team** is well known for its swift and fast onboarding to the transactions, with a quick and accurate response in challenging business scenarios, helping clients navigate through changing and aggressive environments. Thinking outside the box in compliance with international business standards is our main premise.



MATÍAS CAMBIASO

SENIOR PARTNER - HEAD OF CORPORATE PRACTICE

Corporate | Technology | Mergers & Acquisitions | Real Estate Developments

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Profile

With over two decades of legal experience, as Founding Partner at Cambiaso & Ferrari, Matías leads and provides strategic legal solutions in the areas of Corporate Law, Technology Law, Mergers & Acquisitions, Online Travel Agency and Real Estate Development. Committed in offering our clients comprehensive and results-oriented legal advice that covers everything from business decision-making to the effective implementation of legal strategies.



DIEGO FERRARI

MANAGING PARTNER

General Aviation Matters | Regulatory & Governmental Affairs | Freight & Cargo | Arbitration & Litigation

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Profile

With over 20 years of legal experience, as Founding Partner at Cambiaso & Ferrari, Diego leads the Aviation Law Team providing advice to key stakeholders in the aviation business, including major US and legacy European airlines; LCC national and international carriers and ground service providers.

Expert in regulatory issues and public procurement of works as well as in high-impact conflicts with material experience in cross-border litigation (Mexico, Brazil, Chile, Uruguay, Panama, USA and Switzerland); class actions and high-profile cases before the Supreme Court.



SEBASTIAN VILLA

PARTNER

General Aviation Matters | Tax | Litigation | Corporate & Distribution | Freight & Cargo | Tourism & Aviation related industries

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Profile

Specialized in aviation, tax and corporate law. As a Partner at Cambiaso & Ferrari, Sebastian provides strategic legal advice and innovative solutions to some of the world's leading airlines. With a strong academic background, including a master's degree in Corporate Law and a specialization in Aviation Law.



ANGELES PAGLIETTINI

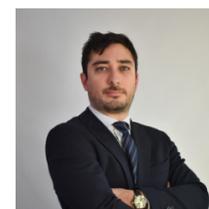
SENIOR ASSOCIATE

Corporate | Mergers & Acquisitions

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Profile

Graduate from the University of Buenos Aires, with a Master's Degree in Business Law from the Universidad Austral. With a solid focus on Corporate and M&A.



SANTIAGO MAROTTA

SENIOR ASSOCIATE

General Aviation Matters | Consumer Protection | Litigation & Claims Management | Freight & Cargo Tourism & Aviation related industries | Data Protection

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Profile

Head of the firm's Claims Management team, responsible of giving legal support to major players in a vast range of industries including aviation; tourism & leisure; media & entertainment service by providing effective and efficient recourses to avoid and resolve conflicts with consumers and users by means of providing preventive counsel or by legal representation in both administrative and judicial instances, including alternative means of resolutions of disputes such as mediation and arbitration.



FRANCISCO BARTOLOME CIANCIARDO

PARTNER - LABOUR LAW

Labour & Employment

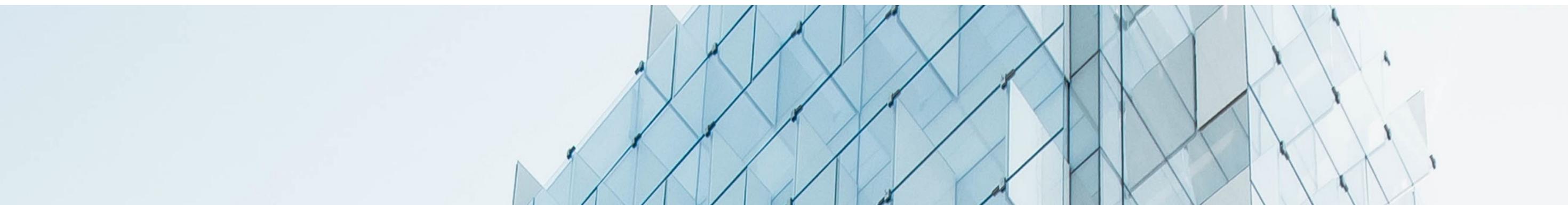
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Profile

Dr. Francisco B. Cianciardo graduated from the Faculty of Law of the Universidad Austral. He has completed the annual Labor Law Program at the Universidad Austral and specializes in employment law, providing legal advice to businesses in this field. He has several publications in this area.



CLIENTS



HIGHLIGHTS

Regency Group: Acquisition of the operation of Nike Argentina and Nike Uruguay businesses by Regency Group.

VFS Global: Start-up, legal structuring, tax and employment related matters for the installation of visa and residency processing and front desk services for embassies in Argentina and South America.

Avantrip/Biblos: Start-up, legal structuring, financing, tax and employment related matters for the installation of Online Travel Agencies and their customer's service call centers.

Keclon: Equity investment rounds, legal structuring and day to day advice. Green Field project finance and construction of industrial facility for the production of enzymes in San Lorenzo, Santa Fe province.

Kavak Argentina: We have provided advice to the local company at its start-up stage and legal structuring of Argentine operations under Checkars brand, and the latter sale and merger with international holding under the "Kavak" brand. Currently advising in corporate funding of Argentine operation and other day-to-day aspects. We provide comprehensive employment related matters advice in connection with customer's services call centers and vehicle pre-sale and post sale repair and maintenance centers.

Argencraft: Stock purchase transaction. Sale of 100% of Argencraft S.A. and La Mirandola S.A. to Smurfit.

General Atlantic: Advise to General Atlantic at a pre-IPO investment round in Mercado Libre and Despegar.

BelAir Hotel: Sale of hotel real estate owner and operator vehicle company.

Alprestamo: Investment rounds and equity financing. We also provide ongoing legal advice to Alprestamo group for its deployment of regional operations along Latin America.

Keepcon Group : Equity financing and round of Investments. Exit sale.

Fichap Group: Equity financing and round of Investments. Day to day advice on all Corporate general matters of the group.

The Vines of Mendoza: Legal advice from start-up stage. Start-up. Rounds of investment and loans. Greenfield development of private Vineyards properties and wine related services. Construction and operation of Hotel Resort & Spa and Villas.





C A M B I A S O & F E R R A R I
A B O G A D O S